

# Selling a Home

## Choose a Realtor!

A good Realtor is someone you can talk to easily and make you feel confident about selling your home in a timely manner by presenting you with a Current Market Analysis for your house and a plan for selling it.

A good Realtor will also be able to point out anything about your house that might create issues for selling it.

## Prepare your house for sale.

Address any issues with your house that your Realtor suggests fixing. Pack up personal photos, unnecessary decorations, and fixtures (ie curtain rods, chandeliers, or grandma's wall sconces) that you want to move with you. Tidy, dust, vacuum and otherwise clean the house.

Provide a completed Property Disclosure Statement and any other pertinent documents regarding the house. (ie floor plan)

## Put your house on the market.

Your Realtor will take photos, gather general information about the house, install a sign and lockbox, schedule an open house, and create a listing entry in the local Multiple Listing Service for your house.

Your Realtor will address any security concerns and discuss your schedule with you to make showings as convenient as possible for everyone involved.

Maintain the highest level of cleanliness possible during the duration of your house's market presence.

Review any offers for your house with your Realtor and respond

Address any contingencies attached to the Purchase Agreement Offer that you agreed to and facilitate inspections.

Attend the closing and turn over all keys and combinations to locks on the property.

**GET PAID!!**  
In 24-48 hours

**Congratulation! You sold your house! Now let's go buy another!**